

# CIO Achieves Major Budget Savings & Improves Operational Efficiency

The CIO of a *global automaker* needed to reduce spending within a growing hybrid infrastructure. Too overwhelmed by *day-to-day urgencies* to achieve long-term improvements, his team re-invented itself with Visual One's *predictive analytics*.

# 1

## NO MORE STATUS QUO

Business as usual just wasn't going to work - not when this sprawling infrastructure promised to keep growing at an unmanageable rate. They needed a resource to help systematically tighten control.

# 2

## LESS WASTED TIME

Immediately after starting with Visual One, the team realized their first success by replacing repeated week-long reporting processes with Visual One's automatic analyses. This unlocks almost 50% of an FTE for more strategic work.

# 3

## DEEPER OVERSIGHT

Before, the CIO had no choice but to blindly approve staff requests for more storage. But with Visual One's direct visibility into their architecture, he now evaluates each storage request with a confident understanding of whether it is truly needed.

# 4

## SIX-FIGURE SAVINGS

That strengthened oversight helped the CIO avoid a six-figure purchase when Visual One identified major optimization opportunities providing the new storage space his team needed. With this continual rightsizing, the company minimizes waste & maximizes flexibility year-round.

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